

# driver | COMMERCIAL & CONTRACT SERVICES

## CONSULTANCY SERVICES

Driver Commercial and Contract Services provide support at every stage of the project, from tender stage onwards, with practical advice avoiding disputes in most cases and resolving them in others.

## UNIQUE OFFERING

Our consultancy team has a sharp commercial focus, ensuring that our dual qualified staff deliver results that add value beyond client expectations.

## SPECIFIC SERVICES

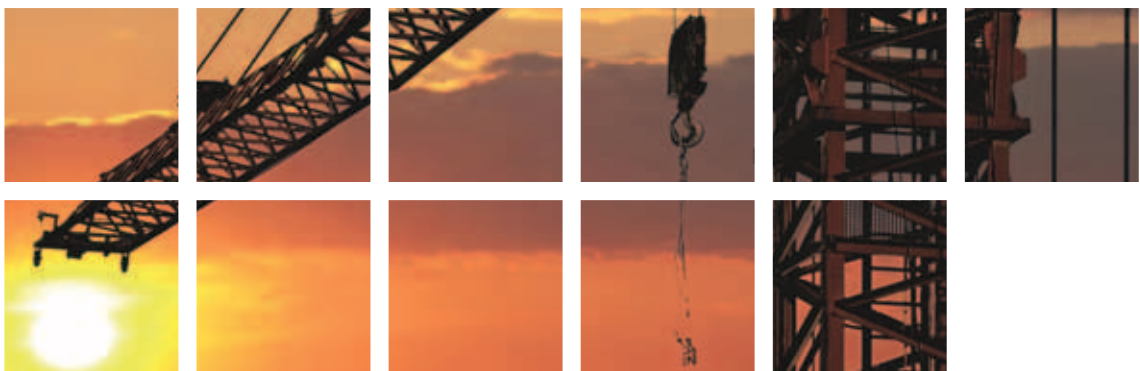
- Commercial Strategies
- Risk / Value Management
- Dispute Avoidance
- Preparation / Defence & Negotiation of Claims
- Training & Workshops
- Feasibility Studies
- Design Management
- Programme Audits / Analysis

## COMMERCIAL STRATEGIES

Essential to the successful delivery of a project is having a clear contractual and commercial strategy for managing the work and risks that may arise through the provisions and processes set out in the contract documents. Driver are experts in this field and consider this service to be at the core of our skill set.

## RISK VALUE / MANAGEMENT

Driver offer a service to both analyse risk and provide risk management systems prior to the commencement of a contract and during the construction phase. This is at its most effective when linked to an active process of value management ensuring that construction spend is delivered in the right place at the right time to achieve the required results.



STRATEGIC PROJECT MANAGEMENT SERVICES

PROJECT SERVICES

COMMERCIAL & CONTRACT SERVICES

EXPERT SERVICES

CORPORATE SERVICES

[www.driver-group.com](http://www.driver-group.com)

# driver | COMMERCIAL & CONTRACT SERVICES

## DISPUTE AVOIDANCE

With its extensive knowledge in the field of dispute resolution Driver offers pre-contract services that minimise the number and size of disputes on a contract and ensure that parties to a contract understand their risk and obligations in full.

## PREPARATION / DEFENCE & NEGOTIATION OF CLAIMS

Many construction claims are complex and require an in-depth understanding of the contract documents, contract legal context and factual matrix. The ability to have a thorough understanding of these ingredients and establish a robust and effective claims submission is a key skill of the Driver team. Equally this knowledge and skill set allows Driver to assist in the defence of claims equally effectively.

## TRAINING & WORKSHOPS

Driver recognise that we are able to add value to our client's businesses' by providing a wide range of training programmes for construction and engineering staff of all levels and abilities. More details of our current range of seminars and other training materials are available on request.

## FEASIBILITY STUDIES

Driver have experience of assisting clients draft business cases and feasibility documents on a wide range of engineering

and construction projects worldwide. Our consultants understand how to deliver robust business case submissions in challenging and changing environments.

## DESIGN MANAGEMENT

The effective control and management of the design phase of any project is pivotal to the project's successful delivery on time and on budget. Problems in this phase can cause far reaching problems and overspend in the build phase. Driver offer a detailed, hands on approach to managing the design team on projects of all types and sizes to deliver detailed information in time whilst delivering added value savings.

## PROGRAMME AUDITS / ANALYSIS

Various forms of contract have come to the fore which require the management of the programme to be at the forefront of effective contract and project management. Driver's senior programming and planning team provide an exceptional service in managing the delivery of an effective programme management system.



STRATEGIC PROJECT  
MANAGEMENT SERVICES

PROJECT  
SERVICES

COMMERCIAL &  
CONTRACT SERVICES

EXPERT  
SERVICES

CORPORATE  
SERVICES

Driver Group Plc is registered in England and Wales. Registration number: 3475146  
Registered address: 1-3 Norton Folgate, London, E1 6DB

[www.driver-group.com](http://www.driver-group.com)